

CONTRACT



WCAU
10 Monument Road
Bala Cynwyd, PA 19004
(610) 668-5510

www.nbcphiladelphia.com

And:

MESSAGE AND MEDIA
100 ALBANY STREET
NEW BRUNSWICK, NJ 08901

<u>Contract / Revision</u> 344324 /		<u>Alt Order #</u>
<u>Product</u> Political		
<u>Contract Dates</u> 10/30/12 - 11/06/12	<u>Estimate #</u>	
<u>Advertiser</u> MENENDEZ FOR SENATE		<u>Original Date / Revision</u> 10/26/12 / 11/05/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WCAU	<u>Account Executive</u> Aaron Zeligson	<u>Sales Office</u> Philadelphia NS
<u>Special Handling</u>		
<u>Demographic</u> RA35+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u> 42907		<u>Advertiser Ref</u> 16339

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	WCAU	10/30/12	11/02/12	5A-6A M-F NBC10 NEWS 5A	5A-6A M-F	- TWTF - -	:30	4	\$175.00	NM	4	\$700.00
	LUR											
N 2	WCAU	10/30/12	11/02/12	6A-7A M-F	6A-7A M-F	- TWTF - -	:30	4	\$600.00	NM	4	\$2,400.00
	LUR											
N 3	WCAU	10/30/12	11/02/12	7A-9A TODAY SHOW	7A-9A M-F	- TWTF - -	:30	6	\$1,500.00	NM	6	\$9,000.00
	CDR											
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	4	WCAU	10/30/12-11/02/12	7A-9A TODAY SHOW	7A-9A M-F	- TuWThF - - - -	:30		\$1,500.00	NM		
				See MG 3.7								
				NA-NOT AVAILABLE								
	7	WCAU	11/05/12-11/05/12	7A-9A TODAY SHOW	7A-9A M-F	M - - - - - - - -	:30		\$1,500.00	NM		
				MG for 3.4 11/02								
N 4	WCAU	11/03/12	11/03/12	10-1030A SA OPEN HSE	10-1030A	- - - - - S -	:30	1	\$225.00	NM	1	\$225.00
	CDR											
N 5	WCAU	11/03/12	11/03/12	6A-7A SATURDAY	6A-7A SA	- - - - - S -	:30	1	\$225.00	NM	1	\$225.00
	LUR											
N 6	WCAU	11/03/12	11/03/12	7A-9A SATURDAY	7A-9A SA	- - - - - S -	:30	1	\$650.00	NM	1	\$650.00
	CDR											
N 7	WCAU	11/03/12	11/03/12	9A-10A SATURDAY	9A-10A SA	- - - - - S -	:30	1	\$650.00	NM	1	\$650.00
	CDR											
N 8	WCAU	11/04/12	11/04/12	6A-8A SUNDAY	6A-8A SU	- - - - - S	:30	1	\$175.00	NM	1	\$175.00
	CDR											
N 9	WCAU	11/04/12	11/04/12	8-10A SUNDAY	758A-956A SUNDAY	- - - - - S	:30	1	\$575.00	NM	1	\$575.00
	CDR											
N 10	WCAU	11/04/12	11/04/12	1130A-12P SUN @ ISSUE	1130A-12P	- - - - - S	:30	1	\$100.00	NM	1	\$100.00
	LUR											

(* Line Transactions: N = New, E = Edited, D = Deleted)

FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



WCAU
10 Monument Road
Bala Cynwyd, PA 19004
(610) 668-5510

www.nbcphiladelphia.com

<u>Contract / Revision</u> 344324 /		<u>Alt Order #</u>
<u>Contract Dates</u> 10/30/12 - 11/06/12		<u>Product</u> Political
<u>Advertiser</u> MENENDEZ FOR SENATE		<u>Estimate #</u>
<u>Original Date / Revision</u> 10/26/12 / 11/05/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 11	WCAU	11/04/12	11/04/12	10A-1030A SUN CHRIS MTT	10A-1030A SU	-----S	:30	1	\$1,000.00	NM	1	\$1,000.00
				LUR								
N 12	WCAU	10/30/12	11/02/12	9A-10A TODAY SHOW 2	9A-10A M-F	-TWTF--	:30	4	\$525.00	NM	4	\$2,100.00
				CDR								
N 13	WCAU	10/30/12	11/02/12	3P-4P M-F ELLEN	3P-4P M-F	-TWTF--	:30	4	\$775.00	NM	5	\$3,100.00
				CDR								
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WCAU	10/30/12-11/02/12	3P-4P M-F ELLEN	3P-4P M-F	-TuWThF----	:30		\$775.00	NM		
				See MG 13.6								
				DNA-NEWS SPL REPORT								
	2	WCAU	10/30/12-11/02/12	3P-4P M-F ELLEN	3P-4P M-F	-TuWThF----	:30		\$775.00	NM		
				See MG 13.5								
				PREEMPT-PROGRAM CHANGE								
	5	WCAU	10/30/12-11/02/12	5A-5A ALL DAY STORM CO	5A-5A	-TuWThF----	:30		\$775.00	NM		
	Ⓜ			MG for 13.2 10/30								
	6	WCAU	11/05/12-11/05/12	3P-4P M-F ELLEN	3P-4P M-F	M-----	:30		\$775.00	NM		
	Ⓜ			See MG 13.7, 13.8								
				NA-NOT AVAILABLE								
	7	WCAU	11/06/12-11/06/12	11A-12P NBC10 NEWS@11	11A-12P	-Tu-----	:30		\$250.00	NM		
	Ⓜ			MG for 13.6 11/05								
	8	WCAU	11/06/12-11/06/12	9A-10A TODAY SHOW 2	9A-10A M-F	-Tu-----	:30		\$525.00	NM		
	Ⓜ			MG for 13.6 11/05								
N 14	WCAU	10/30/12	11/02/12	4P-5P NBC10 NEWS	4-5P M-F	-TWTF--	:30	5	\$400.00	NM	5	\$2,000.00
				LUR								
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	WCAU	10/30/12-11/02/12	4P-5P NBC10 NEWS	4-5P M-F	-TuWThF----	:30		\$400.00	NM		
				See MG 14.6								
				DNA-NEWS SPL REPORT								
	6	WCAU	11/02/12-11/02/12	4P-5P NBC10 NEWS	4-5P M-F	-----F----	:30		\$400.00	NM		
	Ⓜ			MG for 14.2 10/31								
N 15	WCAU	10/30/12	11/02/12	5-6P NBC10 NEWS @ 5	M-F 5-6P M-F	-TWTF--	:30	4	\$950.00	NM	4	\$3,800.00
				CDR								
N 16	WCAU	10/30/12	11/02/12	6P-630P NBC10 NEWS	6P-630P M-F	-TWTF--	:30	4	\$1,150.00	NM	4	\$4,600.00
				CDR								
N 17	WCAU	11/03/12	11/04/12	6P-630P NEWS SAT	6P-630P	-----S-	:30	1	\$950.00	NM	1	\$950.00
				CDR								
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WCAU	11/03/12-11/04/12	6P-630P NEWS SAT	6P-630P	-----Sa--	:30		\$950.00	NM		
				See MG 17.2								
				NA-PGM NOT SCHEDULED								
	2	WCAU	11/03/12-11/04/12	6P-630P SU NEWS AT 6P	6P-630P SU	-----Su	:30		\$950.00	NM		
	Ⓜ			MG for 17.1 11/03								
N 18	WCAU	10/30/12	11/04/12	630-7p Nightly News	630-7p	-TWTFSS	:30	1	\$2,000.00	NM	1	\$2,000.00
				CDR								

(* Line Transactions: N = New, E = Edited, D = Deleted)

FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



WCAU
10 Monument Road
Bala Cynwyd, PA 19004
(610) 668-5510

www.nbcphiladelphia.com

Contract / Revision 344324 /		Alt Order #
Contract Dates 10/30/12 - 11/06/12	Product Political	Estimate #
Advertiser MENENDEZ FOR SENATE		Original Date / Revision 10/26/12 / 11/05/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 19	WCAU	10/30/12	11/04/12	730P-8P M-F	730P-8P M-F	- TWTF--	:30	4	\$1,300.00	NM	8	\$5,100.00
	CDR											
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WCAU	10/30/12-11/04/12	730P-8P M-F	730P-8P M-F	- TuWThF----	:30		\$1,300.00	NM		
	See MG 19.5, 19.6, 19.7											
	PREEMPT											
	5	WCAU	11/03/12-11/03/12	7-8P NBC10 NEWS AT 7P	7P-8P	-----Sa--	:30		\$1,150.00	NM		
	See MG 19.8, 19.9, 19.10											
	DNA-SPORTS OVERRUN											
	6	WCAU	11/04/12-11/04/12	530-6A WSJ	530-6A WSJ	-----Su	:30		\$50.00	NM		
	MG for 19.1 11/01											
	7	WCAU	11/04/12-11/04/12	1130A-12P SUN @ ISSUE	1130A-12P	-----Su	:30		\$100.00	NM		
	MG for 19.1 11/01											
	8	WCAU	11/05/12-11/05/12	JIMMY FALLON SHOW	1237A-136A	M-----	:30		\$375.00	NM		
	MG for 19.5 11/03											
	9	WCAU	11/05/12-11/05/12	TONIGHT SHOW W/JAY LEI	1135P-1237A	M-----	:30		\$750.00	NM		
	See MG 19.11, 19.12, 19.13											
	NA-NOT AVAILABLE											
	10	WCAU	11/05/12-11/05/12	VARIOUS/ OVERNIGHT	2a-5a M-SU	M-----	:30		\$25.00	NM		
	Credited											
	PREEMPT-DUE INVENTORY											
	11	WCAU	11/06/12-11/06/12	11A-12P NBC10 NEWS@11	11A-12P	-Tu-----	:30		\$250.00	NM		
	MG for 19.9 11/05											
	12	WCAU	11/06/12-11/06/12	10A-11A TODAY SHOW 3	10A-11A M-F	-Tu-----	:30		\$425.00	NM		
	MG for 19.9 11/05											
	13	WCAU	11/05/12-11/05/12	430-5A NBC10 NEWS @ 430	430A-5A	M-----	:30		\$75.00	NM		
	Credited											
	PREEMPT-DUE INVENTORY											
N 20	WCAU	10/30/12	11/04/12	11-1135P M-F LATE NEWS	11P-1135P	- TWTF--	:30	3	\$2,400.00	NM	5	\$7,200.00
	CDR											
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WCAU	10/30/12-11/04/12	11-1135P M-F LATE NEWS	11P-1135P	- TuWThF----	:30		\$2,400.00	NM		
	See MG 20.4, 20.5, 20.6											
	PREEMPT-PROGRAM CHANGE											
	3	WCAU	10/30/12-11/04/12	11-1135P M-F LATE NEWS	11P-1135P	- TuWThF----	:30		\$2,400.00	NM		
	See MG 20.7											
	NA-NOT AVAILABLE											
	4	WCAU	11/01/12-11/02/12	5A-6A M-F NBC10 NEWS	5A-6A M-F	----ThF----	:30		\$175.00	NM		
	MG for 20.1 11/01											
	5	WCAU	11/03/12-11/03/12	6A-7A SATURDAY	6A-7A SA	-----Sa--	:30		\$225.00	NM		
	MG for 20.1 11/01											
	6	WCAU	11/04/12-11/04/12	LATE NEWS SU	11-1235A	-----Su	:30		\$2,000.00	NM		
	MG for 20.1 11/01											
	7	WCAU	10/30/12-11/04/12	11-1130P LATE NEWS SAT	11-1130P	-----Sa--	:30		\$2,400.00	NM		
	See MG 20.8											
	NA-NOT AVAILABLE											
	8	WCAU	10/30/12-11/04/12	11-1135P M-F LATE NEWS	11P-1135P	-----F----	:30		\$2,400.00	NM		
	MG for 20.7 11/03											

(* Line Transactions: N = New, E = Edited, D = Deleted)

FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



WCAU
10 Monument Road
Bala Cynwyd, PA 19004
(610) 668-5510

www.nbcphiladelphia.com

<u>Contract / Revision</u> 344324 /		<u>Alt Order #</u>
<u>Contract Dates</u> 10/30/12 - 11/06/12	<u>Product</u> Political	<u>Estimate #</u>
<u>Advertiser</u> MENENDEZ FOR SENATE		<u>Original Date / Revision</u> 10/26/12 / 11/05/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 21	WCAU	11/05/12	11/05/12	5A-6A M-F NBC10 NEWS 5A-6A M-F	5A-6A M-F	M-----	:30	1	\$200.00	NM	1	\$200.00
				LUR								
N 22	WCAU	11/05/12	11/05/12	6A-7A M-F	6A-7A M-F	M-----	:30	1	\$500.00	NM	1	\$500.00
				LUR								
N 23	WCAU	11/05/12	11/05/12	7A-9A TODAY SHOW	7A-9A M-F	M-----	:30	1	\$1,500.00	NM	1	\$1,500.00
				CDR								
N 24	WCAU	11/05/12	11/05/12	3P-4P M-F ELLEN	3P-4P M-F	M-----	:30	1	\$775.00	NM	1	\$775.00
				CDR								
N 25	WCAU	11/05/12	11/05/12	9A-10A TODAY SHOW 2	9A-10A M-F	M-----	:30	1	\$525.00	NM	1	\$525.00
				CDR								
N 26	WCAU	11/05/12	11/05/12	4P-5P NBC10 NEWS	4-5P M-F	M-----	:30	1	\$400.00	NM	1	\$400.00
				LUR								
N 27	WCAU	11/05/12	11/05/12	5-6P NBC10 NEWS @ 5	M-F 5-6P M-F	M-----	:30	1	\$950.00	NM	1	\$950.00
				CDR								
N 28	WCAU	11/05/12	11/05/12	6P-630P NBC10 NEWS	6P-630P M-F	M-----	:30	1	\$1,150.00	NM	1	\$1,150.00
				CDR								
N 29	WCAU	11/05/12	11/05/12	730P-8P M-F	730P-8P M-F	M-----	:30	1	\$1,300.00	NM	1	\$1,300.00
				CDR								
N 30	WCAU	11/05/12	11/05/12	11-1135P M-F LATE NEWS	11P-1135P	M-----	:30	1	\$2,400.00	NM	1	\$2,400.00
				CDR								
Totals											69	\$56,250.00

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 - 11/06/12	69	\$56,250.00	\$47,812.50
Totals	69	\$56,250.00	\$47,812.50

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.